# MARKETING MANUAL





International Fashion Trade Show Moscow

cpm-moscow.com





artoon/ shutterstock.com







### **MARKETING MANUAL**

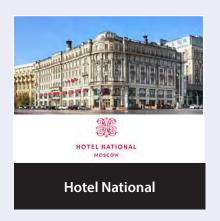
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We are glad to inform you, that we have several partnerships with hotels in the city center of Moscow.

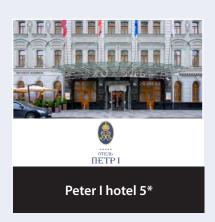
Special rates are offered to our exhibitors and visitors. To know more about our partner hotels and their rates please click the button below.











► RATES AND INFORMATION HERE





		Stand No.	
	Company		
	name		—
Organizer: OOO "Messe Duesseldorf Moscow"	Address		_
Timura Frunze st., 3, bld. 1			
119021 Moscow,			
Russia	Contact		
CONTACT:	Contact		
Vitaly Samotaev	Phone		_
T +7 (495) 955 91 99 #660			
E-Mail: SamotaevV@messe-duesseldorf.ru	E-Mail		—

### **EXHIBITOR'S PASS**

It is absolutely necessary that you place your order in advance, as the Organizer cannot guarantee the printing of the passes on location.

Please register all personnel from your company and associated companies who will be manning the exhibition stand. The number of free passes is due to your booked squaremeters and the issued ones are based on the names you provided. Three passes up to 20 m², one further pass for any additional 10 m².

Stand area	Up to 20 m <sup>2</sup>	Up to 30 m <sup>2</sup>	31 to 40 m <sup>2</sup>	41 to 50 m <sup>2</sup>	51 to 60 m <sup>2</sup>
Number of passes	3	4	5	6	7

Please consider that we will charge additional passes, that were ordered with the form and which are not free of charge.

The price for one extra exhibitor pass is EUR 35.00. Payment must be done in advance.

If ordered in advance with the form, the extra pass can be payed with credit card at the fairground since 18 February. The extra passes ordered directly at the fairground since 18 February will cost 30% extra, and can be payed with credit card. A payment by cash is not possible.

### For your information:

The order procedure has not been confirmed yet. A detailed information shall be given in January 2022.

In case of further questions please contact Mr. Vitaly Samotaev.

**INFORMATION ABOUT EXHIBITOR PASSES** 



# EXTRA EXHIBITOR'S PASS

		Stand No.
Please complete and return to:	Company	
Organizer: OOO "Messe Duesseldorf Moscow" Timura Frunze st., 3, bld. 1 119021 Moscow,	Address	
Russia CONTACT:	Contact	 
Vitaly Samotaev T +7 (495) 955 91 99 #660	Phone	 
E-Mail: SamotaevV@messe-duesseldorf.ru	E-Mail	 

### **EXHIBITOR'S PASS**

It is absolutely necessary that you place your order in advance, as the Organizer cannot guarantee the printing of the passes on location.

Please register all personnel from your company and associated companies who will be manning the exhibition stand. The number of passes issued will be based on the names provided. Three passes up to  $20 \text{ m}^2$ , one further pass for any additional  $10 \text{ m}^2$ .

Please consider that we will charge additional passes, that were ordered with the form and which are not free of charge.

The price for one extra exhibitor pass is EUR 35,00. Payment must be done in advance.

The price for one extra exhibitor pass ordered up from the 1st construction day is EUR 35,00 + 30%

If ordered in advance with the form, the extra pass can be payed with credit card at the fairground since 18 February. The extra passes ordered directly at the fairground since 18 February will cost 30% extra, and can be payed with credit card. A payment by cash is not possible.

Company name	Stand No.	Quantity	Price for 1 extra pass	Price for 1 extra pass up from first construction day
			35 EUR	45,50 EUR
		Total		



### POINT OUT YOUR PARTICIPATION BY USING OUR ADVERTISING MEDIA!

Beautify your Desktop with our wallpaper or turn you daily correspondence into an eye catcher with our logo. You can also integrate our digital sticker in your email signature, invoices, letters etc.

### **LOGO**

By using the CPM logo on your advertising media you point out your participation!



### **DIGITAL STICKER**

Turn your daily correspondence into an eyecatcher! Integrate the digital sticker in your email signature, invoices, letters etc.



### **WALLPAPER**





**▶** DOWNLOAD ALL FILES HERE



## LEADERBOARD BANNER ON CPM WEBSITE

REPLY BY FAX OR BY E-MAIL   DEADLINE: UPON REQUEST		UEST	Stand No.
Please complete and return to:	Company		
Co-Organizer: Igedo Company GmbH & Co. KG Emanuel-Leutze-Straße 8 40547 Düsseldorf Germany	Address		
CONTACT:	Contact —		
Nina Schwenk +49 (0) 211.4396.379; F +49 (0) 211.4396.345	Phone		-ax
E-Mail: Schwenk@igedo.com	E-Mail		

### LEADERBOARD BANNER ON CPM WEBSITE www.cpm-moscow.com

The banner is displayed on the start page, the exhibitors and visitors pages as well. Size:  $1140 \times 120 px$ 

EUR 960,00 / one month
EUR 1.440,00 / from 21.01.2022 to 21.02.2022



 Format:
 JPG / PNG / GIF

 Size:
 1140 px x 120 px

 Weight:
 max. 40 KB

### **Further restrictions:**

- 20 px inner distance
- · max. 3 keyframes, if GIF animation
- colored border (min. 1 px)



REPLY BY FAX OR BY E-MAIL   DEADLINE:	UPON REQUEST	Stand No.
Please complete and return to:	Company	
Co-Organizer: Igedo Company GmbH & Co. KG Emanuel-Leutze-Straße 8 40547 Düsseldorf Germany	Address	
CONTACT:	Contact —	
Nina Schwenk +49 (0) 211.4396.379; F +49 (0) 211.4396.345	Phone	Fax
E-Mail: Schwenk@igedo.com	E-Mail	

### MEDIUM-SIZED BANNER ON CPM WEBSITE www.cpm-moscow.com

The banner is displayed on the start page, the exhibitors and visitors pages as well. Size:  $360 \times 360 \text{ px}$ 

EUR 600,00 / one month
EUR 960,00 / from 21.01.2022 to 21.02.2022

 Format:
 JPG / PNG / GIF

 Size:
 360 px x 360 px

 Weight:
 max. 40 KB

#### **Further restrictions:**

- 25 px inner distance
- · max. 3 keyframes, if GIF animation
- colored border (min. 1 px)





### ADVERTISEMENT BANNER CPM NEWSLETTER

Please complete and return to:	Company name	
<b>Co-Organizer:</b> Igedo Company GmbH & Co. KG Emanuel-Leutze-Straße 8 40547 Düsseldorf	Address	
Germany  CONTACT: Ingrid Kahlfuss +49 (0) 211.4396.302; F +49 (0) 211.4396 E-Mail: Kahlfuss@igedo.com	Contact ———————————————————————————————————	Fax
and to further parties upon request. Now, Our database includes approx. 45,000 ac The newsletter is written in Russian and E	ompany carries out electronic mailings to the way was well as we offer you the opportunity to place your buddresses from all over Russia, the CIS states, English. It provides the visitors with a wide rate as a look at the topics mentioned below.	panner in this exclusive newsletter. Baltic States and Europe.
The price for placing a happer including	ng the link to your website is:	
The price for placing a banner, including  1 banner, size 600 px x 110 pixel EU  2 banners, size 600 px x 110 pixel E  3 banners, size 600 px x 110 pixel E	JR 300,00 EUR 500,00	
1 banner, size 600 px x 110 pixel EU 2 banners, size 600 px x 110 pixel E 3 banners, size 600 px x 110 pixel E	JR 300,00 EUR 500,00	riate):

REPLY BY FAX OR BY E-MAIL   DEADLINE:	UPON RI	EQUEST	Stand No.
Please complete and return to:	Company name		
Organizer: OOO "Messe Duesseldorf Moscow" Timura Frunze st., 3, bld. 1 119021 Moscow,	Address		
Russia  CONTACT:	Contact		
Vitaly Samotaev T +7 (495) 955 91 99 #660	Phone		
E-Mail: SamotaevV@messe-duesseldorf.ru	E-Mail		

### **E-MAILINGS**

Messe Düsseldorf Moscow and Igedo Company have an extensive potential data base of more than 45.000 addresses. These addresses from our database cannot be given directly to address users due to data protection laws. We would be glad to organize a mailing before or after the CPM for your company. Our service is the dispatch of your advertisement by e-mail. A precise selection is necessary for an e-mailing. Please note, that your mailing has to be done the latest 4 weeks before the beginning of an upcoming CPM trade fair. Thank you for your understanding that we cannot accept mailing applications received after this date. The mailing can be done the soonest 5 days after all required information has been received. Please send us a fully prepared Newsletter as html. Lease price is 50 cent per address and EUR 200,00 handling fee.

We want to do an e-mailing: To optimize the quality of the mailing you can define the audience you wish to target: Area of responsibility Type of company **Order interest** Home shoes / Home Owner Coats / Jackets / Raincoats Head office Accessories CEO/COO Main branch Suits / Dresses Branch manager Hosiery products Group Blouses / Shirts Divisional manager/Purchasing Manager Branch Erotic underwear / Sales Personal Holding Skirts / Trousers Costumes Professional buyer Evening Dresses / Cocktail-Fitness / Yoga Clothing Designer Price range Dresses / Wedding fashion Student Clothing for sports Low Knitwear / T-Shirts / and outdoor activities Other Medium Sweaters Hiah Sports accessories Leather and fur clothing Type of Business Exclusive Fashion for pregnant Gloves / Bags / Belts Store Chain women Language of mailings Department Store Scarves / Shawls / Ties Fabrics / materials / Russian English Shopping mall accessories Hats Mail order company Equipment / Store Design Purchasing association Your preferred countries Costume jewelry / Jewelry Commercial agent / Pre-supplier Technologies / Business and their cities: Shoes Automation Manufacturer / Designer Other accessories Logistics / Consulting services Casual Clothing / Denim Franchising Fashion / Youth Fashion Fashion education Home Clothing Number of addresses / Price in EUR Total in EUR service Number of addresses unit 0,50 per address Base processing 200,00 200,00

### LOGO PLACEMENT BANNERS

REPLY BY FAX OR BY E-MAIL   DEADLINE: 15 JANUARY 2022		Stand No.
Please complete and return to:	Company name	
Co-Organizer: Igedo Company GmbH & Co. KG Emanuel-Leutze-Straße 8 40547 Düsseldorf Germany	Address	
CONTACT:	Contact —	
Nina Schwenk +49 (0) 211.4396.379; F +49 (0) 211.4396.345	Phone	Fax
E-Mail: Schwenk@igedo.com	E-Mail	

### **LOGO PLACEMENT HALL PLAN BANNERS**

Messe Düsseldorf Moscow and Igedo Company offer you the possibility to place your logo and stand number on our banners which show the plan of the fairground (see below).

These are placed on several different positions on the fairground, e.g. close to the entrances of the halls.

Exclusive service for just a few exhibitors!

### The price for placing your logo is:

Logo placement EUR 600,00 (banner measurement 4 m x 2 m).





**EXAMPLE** 

#### **REPLY BY FAX OR BY E-MAIL | DEADLINE: 15 JANUARY 2022** Stand No. Company Please complete and return to: name Organizer: Address OOO "Messe Duesseldorf Moscow" Timura Frunze st., 3, bld. 1 119021 Moscow, Russia Contact CONTACT: Mikhail Shatov Phone T +7 495 955 91 99 #634; F +7 499 246 92 77 E-Mail: ShatovM@messe-duesseldorf.ru E-Mail

### **OUTDOOR ADVERTISING**

There are different opportunities to make outdoor advertising on the fairground. If you are interested you'll get more information and a special offer.

We are interested in outdoor advertising on the Expocentre fairground. Please contact:

Name	
Phone	
E-mail	







### VISITORS SERVICE APPLICATION

### REPLY BY FAX OR BY E-MAIL | DEADLINE: 15 JANUARY 2022

Phone

E-Mail

S	Stand N	0.		
_				

0	expodat
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Company	
name	
Address	
Contact	

### CONTACT:

Elena Konovalova T +7 909 685 06 31 E-Mail: ek@expodat.com

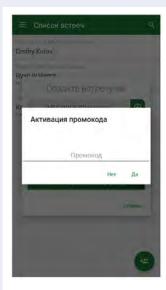
### 909 685 06 31

### **SERVICE APPLICATION**

### **REGISTRATION OF MEETINGS AT THE EVENT**

### LeadER EXPO mobile application:

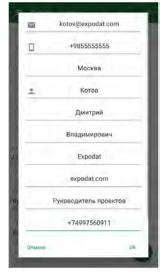
- · Contactless visitors registration
- · Fast target identification and contact segmentation
- · Processing and analysis of meeting results
- · Analytics based on the results of the personal work of managers
- · Analytics according to the results of participation



Add a meeting and choose a method of data collection



or read the barcode on the badge / invitation



Registration data of the visitor immediately on the screen

REPLY BY FAX OR BY E-MAIL   DEAD	Stand No.	
Please complete and return to:	Company name	
Organizer: OOO "Messe Duesseldorf Moscow"	Address	
Timura Frunze st., 3, bld. 1 119021 Moscow, Russia		
CONTACT:	Contact —	
Vitaly Samotaev T +7 (495) 955 91 99 #660	Phone —	
E-Mail: SamotaevV@messe-duesseldorf.ru	E-Mail ————	

### PLACEMENT OF YOUR LOGO AND STAND NUMBER ON THE E-TICKET OF THE EXHIBITION.

Your logo will be placed on the back of each visitor e-ticket

EUR 1.500,00



E-ticket example



### PLACEMENT OF THE LOGO ON THE VISITORS LANYARDS\*

REPLY BY FAX OR BY E-MAIL   DEA	Stand No.	
Please complete and return to:	Company name	
Co-Organizer: Igedo Company GmbH & Co. KG Emanuel-Leutze-Straße 8 40547 Düsseldorf	Address	
Germany CONTACT:	Contact —	
Nina Schwenk +49 (0) 211.4396.379; F +49 (0) 211.4396.345	Phone	Fax
E-Mail: Schwenk@igedo.com	E-Mail	

### PLACEMENT OF THE LOGO ON THE VISITORS LANYARDS\*

Your logo will be placed on a ribbon for each type of passes (for visitors, exhibitors, press and VIP).

\* This option is limited to individual deadline and exclusive for only one exhibitor

EUR 9.600,00





## EXHIBITION TREND GALLERY

REPLY BY FAX OR BY E-MAIL   DEADLINE: UPON REQUEST			Stand No.	
Please complete and return to:	Company name			
Organizer: OOO "Messe Duesseldorf Moscow" Timura Frunze st., 3, bld. 1 119021 Moscow,	Address			
Russia CONTACT:	Contact			
Karina Gornak	Phone		Fax	
T +7 (495) 955 91 99 #616 E-Mail: GornakK@messe-duesseldorf.ru	E-Mail			

Fashion Consulting Group, a leading consulting agency in the Russian fashion industry, together with the international trend bureau FashionSnoops.com will present the most current fashion trends denominations in a unique trend gallery format within the framework of the exhibition. The selection of participants is carried out by Fashion experts Consulting Group in line with the presented trends.

Billing and payment is made upon confirmation participation from both the participant and the organization congestion.

### Interested in participating in:

**EUR 480** 

Trend gallery at CPM exhibition (at least 3 products), participation in a printed brochure and online trend gallery on the exhibition website
EUR 800
in printed brochure and online trend gallery on the exhibition website



Excursion to the clothing trend gallery within the framework of the CPM exhibition



### **ADVERTISING** ADVERTISING ON CPM INSTAGRAM AND FACEBOOK

REPLY BY FAX OR BY E-MAIL   DEA	Stand No.	
Please complete and return to:	Company name	
Organizer: OOO "Messe Duesseldorf Moscow" Timura Frunze st., 3, bld. 1	Address	
119021 Moscow, Russia		
CONTACT:	Contact	
<b>Elena Oberemova</b> +7 (495) 955 91 99 # 502	Phone —	Fax —
E-Mail: OberemovaE@messe-duesseldorf.ru	F-Mail	

E-Mail

We offer a block of posts:

- 3 posts on Facebook RU/ENG / 8 000 follower
- 3 posts on Instagram RU/ENG / 40 900 follower



EUR 600,00

<sup>\*</sup> This option is limited to individual deadline



REPLY BY FAX OR BY E-MAIL   DEAL	Stand No.	
Please complete and return to:	Company name	
Organizer: OOO "Messe Duesseldorf Moscow" Timura Frunze st., 3, bld. 1 119021 Moscow, Russia	Address	
CONTACT:	Contact	
<b>Elena Oberemova</b> +7 (495) 955 91 99 # 502	Phone ————	Fax
F-Mail: OberemovaF@messe-duesseldorf.ru	E Mail	

Gold Club is a closed club for VIP buyers, celebrities and sponsors, where visitors can negotiate and relax in a pleasant atmosphere. Together with RAFI and the Union of Russian Buyers, the CPM team is actively working to attract VIP buyers within the trade fair.

The package includes the following options:

- 1. Granting the status of the sponsor of the Gold Club with the further placement of your logo on the following online and print media:
  - · On the exhibition website in the sponsors section https://clck.ru/Fd5an
  - · On Gold Club online invitations
  - · On A0 CPM and Gold Club Thank you posters
  - $\cdot$  On the back of the Gold Club entry badge
  - · On the menu at the Gold Club
- 2. Ability to lay out 100 copies of booklets in bags for buyers and guest celebrities;
- 3. The ability to lay out 100 copies of souvenirs in bags for buyers and guest celebrities;
- 4. The ability to install a roll-up of 85 x 202 sm at Gold Club from 21 to 24 February 2022;
- 5. Possibility to lay out POS materials of the company on the tables in the Gold Club (the quantity and type of production is discussed in advance)
- 6. Providing 2 personal entrance badges for company employees;
- 7. Posting information about company on the official social networks of CPM (FB and instagram) in Russian and English. (date is negotiated in advance.)

100 copies of advertising material or souvenirs.

The offer is limited

EUR 1.500,00	

 Please note that due to security measures to prevent the spread of coronavirus infection, the appearance of the Gold Club may differ from the example in the photo





### YOUR PRODUCTS OR PRESENTS FOR VIP GUESTS / CELEBRITIES\*

REPLY BY FAX OR BY E-MAIL   DEA	Stand No.	
Please complete and return to:	Company name	
Organizer: OOO "Messe Duesseldorf Moscow" Timura Frunze st., 3, bld. 1 119021 Moscow,	Address	
Russia CONTACT:	Contact	
<b>Elena Oberemova</b> +7 (495) 955 91 99 # 502	Phone	Fax
E-Mail: OberemovaE@messe-duesseldorf.ru	E-Mail	

### PRESENTS FOR VIP GUESTS / CELEBRITIES

At the invitation of the organizers, about 30 to 40 celebrities regularly visit the CPM and receive advertising gifts, which are presented promotionally effective. You provide us with your products (on site or in advance per parcel). In addition, all VIPs will be photographed in front of the CPM photo wall (3 m x 2.5 m) with the logos of all sponsors during the show days. These pictures will be made available to the journalists. Your logo will also be placed on this photo-wall.

(30 pieces / per sponsor) Maximum 10 companies

EUR 1.300,00

The amount and type of provided gifts is discussed individually. This means providing products of at least.



Actor, TV and radio host



Victoria Andreyanova Designer



Ekaterina Strizhenova Actress, TV journalist, TV host

REPLY BY FAX OR BY E-MAIL   DEADLINE: UPON REQUEST			Stand No.	
PR trend PR & event agency	Company name			
PR TREND Stoleshnikov line, 7 build. 2, office 9 Moscow, Russia	Address			
CONTACT: Svetlana Pyreskina T +7.926.2056609; E-mail: Pyreskina@mail.ru	Contact		_ Fax	
Anastasia Mustafa T +7.916.1018783; E-mail: Anastasia@prtrendrussia.com	E-Mail			

### **CELEBRITY MANAGEMENT OFFER**

One of the leading PR and event agencies in Moscow, PR TREND, provides CPM exhibitors with a special service. Get your own celebrity for your promotion at CPM. This is an absolute effective way to improve the PR value of your participation at CPM.

In cooperation with the press department of Messe Düsseldorf Moscow, 'PR TREND will send a daily celebrity report during CPM to all main lifestyle websites and glossy magazines. Our goal is to strengthen the image of CPM and its participants in the Russian and European fashion and lifestyle media.

For the first participation, this service is free of charge for exhibitors at CPM.

### General options (free of charge):

- · Invitation of one celebrity (singer, actress, model, designer etc.) to your booth with photo report
- $\cdot$  A mailing of any campaign case to all the lifestyle websites and glossy magazines;
- · Conditions: main information and lookbook for PR TREND; one present for celebrity (for example, a dress or a bag etc.)

### Additional options:

- · Invitation of one additional celebrity for 350,00 EUR photo report and mailing
- PR TREND could also invite the participating brand to its showroom to work with stylists, fashion editors and celebrities at the most fashionable street in the center of Moscow Stoleshnikov lane (prices and conditions upon request)

This service is provided by PR Trend on its own responsibility.

## OFFER FASHION CONSULTING GROUP

REPLY BY FAX OR BY E-MAIL   DEADLINE: UPON REQUEST			Stand No.
I&	Fashion Consulting Group	Company	
•	•	Address	
•	_	Contact	
<b>CONTAC</b> Ekaterina		Phone ————	Fax
	95 629 69 85; Mob +7 915 071 23 92 tya.egorova@fashionconsulting.ru	E-Mail ————	

Fashion Consulting Group is a leading consulting agency in Russia that provides services for the development, support and reorganization of the fashion business, conducts fashion market research and organizes education for fashion professionals.

On <a href="http://fcg.online">http://fcg.online</a>, we have collected online courses, webinars, checklists and presentations on the hottest industry topics:

- Online visual merchandising;
- Assortment strategies;
- Social media promotion;
- E-commerce;
- Client Service.

For CPM exhibitors we made a 15% discount on all online courses and webinars using the promo code: CPM2022.

Fashion is a business, study it with FCG.ONLINE!

This service is provided by Fashion Consulting Group on its own responsibility.



### SERVICE FOR ORGANIZING REMOTE WORK AT THE CPM EXHIBITION FOR EXHIBITORS

REPLY BY FAX OR BY E-MAIL   DEADLINE:	UPON REQUEST	Stand No.
PRO fashion CONSULTING	Company	
profashion-consulting.com	Address	
CONTACT: Yuri Gushchin T +7 495 128 30 20; Mob +7 926 520 80 57 E-Mail: expo@profashion.ru	Contact  Phone  E-Mail	Fax
PROfashion Consulting provides a service for organizing	g remote work at the CPM exhil	oition for exhibitors.

**SERVICE INCLUDES:** 

- 2 stand assistants with knowledge of the language (per 10 sq.m., larger footage is discussed additionally);
- Curator of the work of stand attendants;
- Preliminary training of stand attendants with the invitation of an experienced procurement and work specialist at fashion exhibitions in the B2B segment (1 day);
- Writing instructions and training a stand assistant on the range and price policy of the brand;
- Organization of acquaintance of stand attendants with the company, discussion of details and work scheme through ZOOM;
- Organization of reception of product samples and promotional materials, arrival at the stand (delivery is not included in the price);
- Liability in the amount of EUR 3.000,00 during the acceptance and dispatch of samples;
- Organization and supervision of the work of stand attendants during the exhibition;
- Organization of online communication by providing a laptop and Internet access during the whole time (check-in, exhibition work, check-out);

This service is provided by PROfashion Consulting on its own responsibility.

- Organization of departure from the exhibition and sending samples of products and promotional materials of the company (delivery is not included in the price);

EUR 3.000,00 Additional stand assistant: EUR 700,00



REPLY BY FAX OR BY E-MAIL   DEADLINE: 10 JANUARY 2022		2 Stand No.
Please complete and return to:	Company name	
<b>Co-Organizer:</b> Igedo Company GmbH & Co. KG Emanuel-Leutze-Straße 8 40547 Düsseldorf	Address	
Germany CONTACT:	Contact —	
Ingrid Kahlfuss +49 (0) 211.4396.302; F +49 (0) 211.4396.345	Phone	Fax
E-Mail: Kahlfuss@igedo.com	E-Mail	

once during the trade show for EUR 3,500,00

twice during the trade show for EUR 5,000,00

three times during the trade show times for EUR 6,000,00

These slots comprise 45-50 women's outfits and take approximately 15 minutes on fair day 1, 2 and 3.

They include special scenery on a professional catwalk, technical show equipment such as lighting and sound, choreography, international models, backstage staff, stylist and accessories, DVD taping and photos, press service and TV distribution (Fashion TV etc.). It is also possible to show menswear. Please ask for your individual quote.

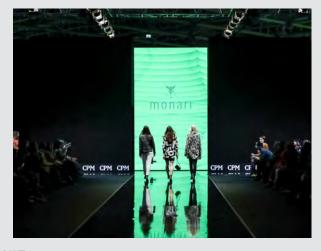
### **PLEASE NOTE!**

**CATWALK, HALL 83** 

your own company slot

To prepare for the fashion show, we need photos or sketches of your outfits in early January. Ready-made kits must be backstage in Hall  $8_3$  on February 20, 2022, no later than 12:00 All items of clothing will be returned to your stand on the third day of the show, in the evening.







REPLY BY FAX OR BY E-MAIL   DEA	Stand No.	
Please complete and return to:	Company name	
Co-Organizer: Igedo Company GmbH & Co. KG Emanuel-Leutze-Straße 8 40547 Düsseldorf	Address	
Germany CONTACT:	Contact —	
Ingrid Kahlfuss +49 (0) 211.4396.302; F +49 (0) 211.4396.345	Phone	Fax
E-Mail: Kahlfuss@igedo.com	E-Mail	

### CATWALK, HALL 83

Participation at the CPM selected catwalk show for EUR 1.300,00/ for 8 Outfits including professional styling, international models, choreography, music and light The mixed show will take place on fair day 1, 2 and 3 for approx. 20 minutes. The Igedo Company reserves the right to choose the participants.

### **PLEASE NOTE!**

To prepare for the fashion show, we need photos or sketches of your outfits in early January. Ready-made kits must be backstage in Hall  $8_3$  on February 20, 2022, no later than 12:00 All items of clothing will be returned to your stand on the third day of the show, in the evening.





## MUSIC, VIDEO, FASHION SHOWS, EVENTS AT EXHIBITION STANDS

REPLY BY FAX OR	BY E-MAIL   DEADLIN	NE: UPON RE	QUEST	Stand No.
Please complete and retu	rn to:	Company name		
Co-Organizer: Igedo Company GmbH & Co. KG Emanuel-Leutze-Straße 8 40547 Düsseldorf Germany	o. KG	Address		
CONTACT: Ingrid Kahlfuss		Contact -		
T +49 (0) 211.4396.302 F	• •	Phone .		Fax
E-Mail: Kahlfuss@igedo.c	om	E-Mail <sub>-</sub>		
MUSIC / VIDEO				
observe the relevant regu To ensure that noise level	ideos at the stand require the lations. s stay within acceptable limit on of music and/or videos is	ts both for neighb	ouring stands and the	
of loudspeakers, i.e. if you	at the stand depends on the u use several small loudspea nd uniformly spread across yo	kers and install th		
	vithout a permit from the fa applies in the event of prol nvolved in the fair.			
Music reproduction	with fashion show	event		
	times———	times —		
Video	without fashion show	event		
	times	times		
FASHION SHOWS /	EVENTS			
Fashion shows and event management. Please ask	es during the opening hours a for a separate offer.	are principally forb	oidden without a perm	it from the fair
The installation will be ca	arried out by:			
exhibitor's own staff	name —			
a contracted third pa				

REPLY BY FAX OR BY E-MAIL   DEADLINE: UPON REQUEST			Stand No.
Please complete and return to:	Company name		
Organizer:			
OOO "Messe Duesseldorf Moscow"	Address		
Timura Frunze st., 3, bld. 1 119021 Moscow,			
Russia			
CONTACT:	Contact		
Elena Oberemova	Phone		Fax —
+7 (495) 955 91 99 # 502			
E-Mail: OberemovaE@messe-duesseldorf.ru	E-Mail		

### PRESS AND PUBLIC RELATIONS

Messe Düsseldorf Moscow and Igedo Company is more than just one of the leading trade fair organizers with a core competency in fashion. Over the past 20 years as the organizers of one of the world's largest fashion fairs has organized more than 2,000 fashion shows, press conferences, social functions, award ceremonies and anniversary events in Düsseldorf, Berlin, Moscow, Istanbul, London, Shanghai, Vienna, Zurich, Amsterdam, Brussels etc. Messe Düsseldorf Moscow and Igedo Company provide a unique combination of experience, competency and innovative power.

#### We offer the following services to the international media at our press centre at CPM:

- · Information & photo material covering all aspects of CPM Collection Première Moscow (provision of press texts and photo material)
- · Facts & figures about the organizers
- $\cdot$  Provision of exhibitors' press folders with detailed product information
- · Press conferences/round table discussions
- · Total media coverage by TV teams, radio, print and online media as well as bloggers

would be delighted if you decided to take advantage of the experience of the organizers.  ase contact us. I am interested in:
renting a press pigeon hole at the press centre at CPM.
holding my own press conference/round table discussion and request assistance in implementing the project and its inclusion in the show calendar on display in the CPM press centre.
holding my own press conference / round table discussion and request assistance in mailing the invitation letter to the corresponding press, choice of location, catering, technical equipment etc.



## ADVERTISING ON LED PANELS OF THE EXPOCENTRE

REPLY BY FAX OR BY E-MAIL	DEADLINE: UPON REQUEST  Stand No.
Please complete and return to:  Organizer: OOO "Messe Duesseldorf Moscow" Timura Frunze st., 3, bld. 1 119021 Moscow, Russia CONTACT: Elena Oberemova +7 (495) 955 91 99 # 502 E-Mail: OberemovaE@messe-duesseldorf.ru	Company name  Address  Contact  Phone Fax  E-Mail
ADVERTISING ON LED PANELS OF	THE EXPOCENTRE
DESCRIPTION AMORTO SCIENT	Video advertising on the LED facade advertising structure 20 x 8 m of pavilion 7 (media facade «Western»)  15 sec – EUR 500,00  30 sec – EUR 870,00  60 sec – EUR 1.600,00
TOURS OF THE STATE	Video advertising on the LED screen 4 x 2 m pavilion 7 (hall 7)  15 sec – EUR 400,00  30 sec – EUR 665,00  60 sec – EUR 1.155,00
AND THE STORE OF T	Video advertising on a LED screen 7.7 x 4.6 m, pavilion 2 (hall 1)  15 sec – EUR 580,00  30 sec – EUR 1010,00  60 sec – EUR 1.600,00



## ADVERTISING AND INFORMATION MATERIALS ON THE SCREENS OF PAYMENT TERMINALS

REPLY BY FAX OR BY E-MAIL   DEADLINE: UPON REQUEST		Stand No.
Please complete and return to:	Company name	
Organizer: OOO "Messe Duesseldorf Moscow" Timura Frunze st., 3, bld. 1	Address	
119021 Moscow, Russia		
CONTACT:	Contact	
<b>Elena Oberemova</b> +7 (495) 955 91 99 # 502	Phone	Fax
E-Mail: OberemovaE@messe-duesseldorf.ru	E-Mail —	

### DEMONSTRATION OF ADVERTISING AND INFORMATION MATERIALS ON THE SCREENS OF PAYMENT TERMINALS

10 sec – EUR 220,00





### ADVERTISING ON LED PYLONS AT THE EXPOCENTRE

REPLY BY FAX OR BY E-MAIL   DEAL	Stand No.	
Please complete and return to:	Company name	
Organizer: OOO "Messe Duesseldorf Moscow" Timura Frunze st., 3, bld. 1 119021 Moscow,	Address	
Russia CONTACT:	Contact	
<b>Elena Oberemova</b> +7 (495) 955 91 99 # 502	Phone	Fax —
E-Mail: OberemovaE@messe-duesseldorf.ru	E-Mail ————	

### ADVERTISING ON LED PYLONS AT THE EXPOCENTRE

Video advertising on the LED pylons of Pavilion No.8 during the exhibition running period from 8.00 to 18.00 (excluding the mounting/dismantling periods).
Left pylon
Right pylon
15 sec – EUR 175,00*
30 sec – EUR 280,00*
60 sec - EUR 690,00*



\* - Price for one pylon



REPLY BY FAX OR BY E-MAIL   DEADLINE: UPON REQUEST  Stand No.	
Please complete and return to:  Organizer: OOO "Messe Duesseldorf Moscow" Timura Frunze st., 3, bld. 1 119021 Moscow, Russia CONTACT: Elena Oberemova +7 (495) 955 91 99 # 502 E-Mail: OberemovaE@messe-duesseldorf.ru	Company name  Address  Contact  Phone Fax  E-Mail
VIDEO ADVERTISING ON PLASMA PANELS	
Plasma panels are located in all exhibition halls - in places acc	essible to the largest number of exhibition visitors.
Possible number of impressions at each point per day - 50, 100, 150, 200.	
Group of Pavilion No.7, Hall 7 (Registration Zone of West Entrance): 4 synchronized plasms panels during the exhibition running period from 8.00 to 18.00 (excluding the mounting/dismantling periods).  15 sec – EUR 461,00  30 sec – EUR 720,00  60 sec – EUR 1.253,00	The Control of the Co
7 synchronized plasma panels during the exhibition running period from 8.00 to 18.00 (excluding the mounting/dismantling periods).	
15 sec – EUR 461,00	
30 sec – EUR 720,00	
60 sec – EUR 1.253,00	