MARKETING MANUAL



Venue



Organizer:



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POINT OUT YOUR PARTICIPATION BY USING OUR ADVERTISING MEDIA!

Beautify your Desktop with our wallpaper or turn you daily correspondence into an eye catcher with our logo. You can also integrate our digital sticker in your email signature, invoices, letters etc.

LOGO

By using the CPM logo on your advertising media you point out your participation!



DIGITAL STICKER

Turn your daily correspondence into an eyecatcher! Integrate the digital sticker in your email signature, invoices, letters etc.



WALLPAPER





▶ DOWNLOAD ALL FILES HERE

REPLY BY FAX OR BY E-MAIL | DEADLINE: UPON REQUEST Stand No. Please complete and return to: Company name Organizer: Address **EXPO FUSION LLC** Timura Frunze st., 3, bld. 1 119021 Moscow, Russia Contact **CONTACT: Elena Oberemova** Phone +7 (495) 955 91 99 # 502 E-Mail: OberemovaE@expo-fusion.ru E-Mail _ **BANNER IN CPM BRAND NEWSLETTER** (more than 45,000 e-mail addresses of exhibition visitors) Depending on the topic you are interested in, we can place your banner in one or more email newsletters. I hereby confirm the order of the banner in CPM branded mailings. The price of placing a banner, including placing a link to your site: size 600 px x 110 px 1 banner, size 600 px x 110 pixel EUR 300,00 2 banners, size 600 px x 110 pixel EUR 500,00 3 banners, size 600 px x 110 pixel EUR 700,00

Newsletter schedule and topics available upon request



Company stamp	p and legally binding signature	
Place, date		

REPLY BY FAX OR BY E-MAIL DE	Stand No.	
Please complete and return to:	Company name	
Organizer: IXPO FUSION LLC imura Frunze st., 3, bld. 1 19021 Moscow, Russia	Address	
	Contact	
CONTACT: /italy Samotaev .7 (495) 955 91 99 #660	Phone	
-Mail: SamotaevV@expo-fusion.ru	E-Mail	

E-MAILINGS

Organizers CPM have an extensive potential data base of more than 45.000 addresses. These addresses from our data-base cannot be given directly to address users due to data protection laws. We would be glad to organize a mailing before or after the CPM for your company. Our service is the dispatch of your advertisement by e-mail. A precise selection is necessary for an e-mailing. Please note, that your mailing has to be done the latest 4 weeks before the beginning of an upcoming CPM trade fair. Thank you for your understanding that we cannot accept mailing applications received after this date. The mailing can be done the soonest 5 days after all required information has been received. Please send us a fully prepared Newsletter as html. Lease price is 50 cent per address and EUR 200,00 handling fee.

We want to do an e-mailing: To optimize the quality of the mailing you can define the audience you wish to target: Area of responsibility Price range Order interest Home shoes / Home Coats / Jackets / Raincoats Low Owner Accessories Suits / Dresses Medium CEO/COO Hosiery products Blouses / Shirts High Branch manager Erotic underwear / Skirts / Trousers Divisional manager/Purchasing Manager Exclusive Costumes Evening Dresses / Cocktail-Fitness / Yoga Clothing Sales Personal Dresses / Wedding fashion Professional buyer Clothing for sports Knitwear / T-Shirts / Language of mailings and outdoor activities Designer Sweaters Sports accessories Student Russian English Leather and fur clothing Fashion for pregnant Other Gloves / Bags / Belts women Scarves / Shawls / Ties Fabrics / materials / Type of Business Your preferred countries accessories and their cities: Equipment / Store Design Store Chain Costume jewelry / Jewelry Technologies / Business Department Store Automation Other accessories Shopping mall Logistics / Consulting Casual Clothing / Denim Boutique services Fashion / Youth Fashion Mail order company Franchising Home Clothing Fashion education Purchasing association Commercial agent / Pre-supplier Manufacturer / Designer Number of addresses / Price in EUR Total in EUR service Number of addresses 0,50 per address unit 200,00 Base processing 1 200,00 All prices Total: include Russian VAT



Company stamp and legally binding signature

REPLY BY FAX OR BY E-MAIL | DEADLINE: 5 JULY 2024

Stand No.

Please complete and return to:

Organizer:

EXPO FUSION LLC Timura Frunze st., 3, bld. 1 119021 Moscow, Russia

CONTACT:

Mikhail Shatov

+7 (495) 955 91 99 # 634 E-Mail: ShatovM@expo-fusion.ru Company name

Address

_

Contact

Phone _

E-Mail _

LOGO PLACEMENT HALL PLAN BANNERS

Organizers CPM offer you the possibility to place your logo and stand number on our banners which show the plan of the fairground (see below).

These are placed on several different positions on the fairground, e.g. close to the entrances of the halls.

Exclusive service for just a few exhibitors!

The price for placing your logo is:

Logo placement EUR 600,00



EXAMPLE

All prices include Russian VAT



UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; cpm@expo-fusion.ru Company stamp and legally binding signature

REPLY BY FAX OR BY E-MAIL DI	Stand No.	
Please complete and return to: Organizer: EXPO FUSION LLC Timura Frunze st., 3, bld. 1 119021 Moscow, Russia	Company name Address	
CONTACT: Mikhail Shatov +7 (495) 955 91 99 # 634	Contact	
E-Mail: ShatovM@expo-fusion.ru	□ Mail	

E-Mail

OUTDOOR ADVERTISING

There are different opportunities to make outdoor advertising on the fairground. If you are interested you'll get more information and a special offer.

We are interested in outdoor advertising on the Expocentre fairground. Please contact:

Name	
Phone	
E mail	

Service	Price (EUR/sq.m)	Area (sq.m)	Total (EUR)
Billboard (production, installation, placement)	210,00		





All prices include Russian VAT



UI. Timura Frunze, h. 3, b. 1, 119021 Moscow, Russia; tel. +7 495 955 91 99; Company stamp and legally binding signature



SEND AN APPLICATION BY E-MAIL. DEADLINE 2 AUGUST 2024

Stand No.

Please complete and return to:

Organizer:

EXPO FUSION LLC Timura Frunze st., 3, bld. 1 119021 Moscow, Russia

CONTACT:

Elena Oberemova

+7 (495) 955 91 99 # 502

E-Mail: OberemovaE@expo-fusion.ru

Company name	
Address	
Contact	

E-Mail _

ADVERTISING IN THE CPM EXHIBITION GUIDE

The CPM Exhibition Guide is a printed brochure that contains information about all exhibitors, a schedule of events and a plan of the exhibition complex. It is also the perfect place to advertise your company. The advertising module in the guidebook will attract the attention of visitors who will search for the information they need about the exhibition.

Phone _

Advertising in the CPM exhibition guide will help increase your company's visibility and attract new customers. In addition, this is a great opportunity to convey your unique advantages and offers to a wide audience.

Distribution: in registration areas

Guide format: A5 (148 x 210 mm)

Size and cost of advertising modules:

Format Price **Band 1/1** 148 x 210 mm EUR 535.00

2nd and 3rd cover 148 x 210 mm EUR 1.350,00 pages

Ad module file requirements:

- Layout size 148 x 210mm + 5 mm bleed on all sides
- File format TIF, AI, PDF
- CMYK color model
- Bitmap resolution 300 dpi
- Fonts must be converted to curves
- Indentation of significant elements from the cutting edge of the layout is at least 5 mm



All prices include Russian VAT



Ul. Timura Frunze, h. 3, b. 1. 119021 Moscow, Russia; tel. +7 495 955 91 99: cpm@expo-fusion.ru

Company stamp and legally binding signature

SEND AN APPLICATION BY E-MA	Stand No.	
Please complete and return to:	Company name	
Organizer: EXPO FUSION LLC Timura Frunze st., 3, bld. 1 119021 Moscow, Russia		
CONTACT:	Contact	
Elena Oberemova +7 (495) 955 91 99 # 502	Phone	
E-Mail: OberemovaE@expo-fusion.ru	E-Mail	

PLACING THE LOGO ON THE PLAN IN THE EXHIBITION GUIDE

- Help your regular customers quickly find you among many other exhibitors.
- Attract the attention of new customers to your company.

Placing your logo on the pavilion plan will give your company an advantage over other exhibitors. Seize the opportunity to draw attention to your company at the CPM show, place your logo on the pavilion plan in the printed guide and let visitors easily find you and learn about your company.

	A CONTRACTOR OF THE PROPERTY O	29/8-19/2023	298-190023	4017	
Price for placing your logo: EUR 240,00	A	Name under the second of the s	Manufacture & State of the Stat		
	The second secon	Second S			



Company stamp and legally binding signature	
Place, date	
riace, date	

REPLY BY FAX OR BY E-MAIL DE	Stand No.	
Please complete and return to:	Company name	
Organizer: EXPO FUSION LLC Timura Frunze st., 3, bld. 1	Address	
119021 Moscow, Russia	Contact	
CONTACT: Vitaly Samotaev	Phone	
+7 (495) 955 91 99 #660 E-Mail: SamotaevV@expo-fusion.ru	E-Mail	

PLACEMENT OF YOUR LOGO AND STAND NUMBER ON THE E-TICKET OF THE EXHIBITION.

Your logo will be placed on the back of each visitor e-ticket



E-ticket example



Company stamp and legally binding signature	
Place, date	

Stand No.

Please complete and return to:

Organizer:

EXPO FUSION LLC Timura Frunze st., 3, bld. 1 119021 Moscow, Russia

CONTACT:

Elena Oberemova

+7 (495) 955 91 99 # 502

E-Mail: OberemovaE@expo-fusion.ru

Company name	

Address

Contact _____

E-Mail

PROMO MATERIALS IN CPM BRANDED BAG*

We give you a unique opportunity to put your printed promotional products (flyer/booklet) in a CPM branded bag, which visitors receive directly at the exhibition.

Phone

We would like to order a service for placing our advertising materials in branded CPM bags.

You must deliver your advertising material (13,000 pieces) 4 days before the start of the exhibition.

The delivery address is discussed additionally (Expocentre Fairgrounds or the office of Expo Fusion LLC)

The organizer is not responsible for materials that were lost in the mail or were delivered late.

We would like to draw your attention to the fact that it is strictly forbidden to distribute promotional materials outside your booth!

EUR 1.780,00



All prices include Russian VAT



EXPO FUSION LLC
UI. Timura Frunze, h. 3, b. 1,
119021 Moscow, Russia;
tel. +7 495 955 91 99;
cpm@expo-fusion.ru

Company stamp a	and legally	binding	signature
-----------------	-------------	---------	-----------

ig signature	

^{*} This option is limited by an individual deadline

REPLY BY FAX OR BY E-MAIL | DEADLINE: UPON REQUEST Stand No. Please complete and return to: Company name Organizer: Address **EXPO FUSION LLC** Timura Frunze st., 3, bld. 1 119021 Moscow, Russia Contact **CONTACT: Elena Oberemova** Phone

CPM Lounge is a private club for VIP buyers, invited star guests and sponsors, where visitors can both negotiate and relax in a pleasant atmosphere. Within the framework of the exhibition, together with RAFI and the Union of Russian Buyers, the CPM team is actively working to attract VIP buyers.

E-Mail _

The package includes the following options:

- 1. Granting the status of the CPM Lounge sponsor with further placement of your logo on the following electronic and printed media:
 - · On the exhibition website in the sponsors section https://clck.ru/Fd5an
 - · On electronic invitations CPM Lounge
 - · On posters A0 CPM Thank you and CPM Lounge thank you
 - · On the reverse side of the CPM Lounge entrance badge
 - · On the menu in CPM Lounge

+7 (495) 955 91 99 # 502

E-Mail: OberemovaE@expo-fusion.ru

- 2. Possibility of laying out 100 copies of booklets in bags for buyers and guest stars;
- 3. Possibility of putting 100 copies of souvenirs into bags for buyers and guest stars;
- 4. The possibility of installing a roll-up 85 x 202 cm throughout the entire operation of the CPM Lounge from February 19 to 22, 2024;
- 5. The possibility of laying out the company's POS materials on the tables in the CPM Lounge (the number and type of products are discussed in advance)
- 6. Provision of 2 name badges to company employees;
- 7. Placing a post about the company in the official social networks of the exhibition (VKontakte and Telegram) in Russian and English. (The release date of the post is discussed in advance.)

100 copies of advertising or souvenir products. Offer is limited

EUR 1.500,00

* Please note that due to security measures to prevent the spread of coronavirus infection, the appearance of the Gold Club may differ from the example in the photo





Company stamp and legally binding signature	
Place, date	

Stand No.

Please complete and return to:

Organizer:

EXPO FUSION LLC Timura Frunze st., 3, bld. 1 119021 Moscow, Russia

CONTACT:

Karina Gornak +7 (495) 955 91 99 #616

E-Mail: GornakK@expo-fusion.ru

Company name	

Address _____

Contact

Phone _

E-Mail ___

CATWALK AREA, PAVILION 8 HALL 3

Participation in CPM OPENING SHOW EUR 1.400,00 / for 10 looks

The service includes stylization, work of models, staging of the show, music, lighting, professional video and photography of the show.

CPM OPENING SHOW will take place on fair day 1 at 12.00, noon.

The Organizer reserves the right to choose the participants.

I have been warned and give my consent to the use of decorative cosmetics for the face and body of models by the stylists of the fashion shows.

ATTENTION!

To prepare the fashion show, we need photos or sketches of your outfits by July 26, 2024. We will also need a 300 dpi brand logo in .png or .jpeg format by July 26, 2024. Please send it separately to e-mail: GornakK@expo-fusion.ru





All prices include Russian VAT

cpm@expo-fusion.ru



Ul. Timura Frunze, h. 3, b. 1,

119021 Moscow, Russia; tel. +7 495 955 91 99:

Company stamp and legally binding signature

REPLY BY FAX OR BY E-MAIL | DEADLINE: 26 JULY 2024 Stand No. Please complete and return to: Company name Organizer: Address **EXPO FUSION LLC** Timura Frunze st., 3, bld. 1 119021 Moscow, Russia Contact **CONTACT: Karina Gornak** Phone __ +7 (495) 955 91 99 #616 E-Mail: GornakK@expo-fusion.ru E-Mail ___

CATWALK AREA, PAVILION 8 HALL 3

Participation in CPM SELECTED SHOW EUR 1.400,00 / for 10 looks The service includes stylization, work of models, staging of the show, music, lighting, professional video and photography of the show. CPM SELECTED SHOW will be held once a day according to the show schedule. I have been warned and give my consent to the use of decorative cosmetics for the face and body of models by the stylists of the fashion shows.

ATTENTION!

To prepare the fashion show, we need photos or sketches of your outfits by July 26, 2024. We will also need a 300 dpi brand logo in .png or .jpeg format by July 26, 2024.

Please send it separately to e-mail: GornakK@expo-fusion.ru







All prices include Russian VAT



Company stamp and legally binding signature

REPLY BY FAX OR BY E-MAIL | DEADLINE: 26 JULY 2024 Stand No. Please complete and return to: Company name Organizer: Address **EXPO FUSION LLC** Timura Frunze st., 3, bld. 1 119021 Moscow, Russia Contact **CONTACT: Karina Gornak** Phone _ +7 (495) 955 91 99 #616 E-Mail: GornakK@expo-fusion.ru E-Mail ___

CATWALK AREA, PAVILION 8 HALL 3

Individual show EUR 2.880,00 / for 30 bows The service includes stylization, work of models, staging of the show, music, lighting, professional video and photography of the show.
I have been warned and give my consent to the use of decorative cosmetics for the face and body of models by the stylists of the fashion shows.

ATTENTION!

To prepare the fashion show, we need photos or sketches of your outfits by July 26, 2024. We will also need a 300 dpi brand logo in .png or .jpeg format by July 26, 2024. Please send it separately to e-mail: GornakK@expo-fusion.ru





Company stamp and legally binding signature	
Place, date	

REPLY BY FAX OR BY E-MAIL | DEADLINE: UPON REQUEST Stand No. Please complete and return to: Company name Organizer: Address **EXPO FUSION LLC** Timura Frunze st., 3, bld. 1 119021 Moscow, Russia Contact **CONTACT:**

Phone __

E-Mail __

Elena Oberemova

+7 (495) 955 91 99 #502

E-Mail: OberemovaE@expo-fusion.ru

PRESENTS FOR VIP GUESTS / CELEBRITIES*

At the invitation of the organizers, about 30 to 40 celebrities regularly visit the CPM and receive advertising gifts, which are presented promotionally effective. You provide us with your products (on site or in advance per parcel). In addition, all VIPs will be photographed in front of the CPM photo wall (3 m x 2.5 m) with the logos of all sponsors during the show days. These pictures will be made available to the journalists. Your logo will also be placed on this photo-wall.

(30 pieces / per sponsor) Maximum 10 companies

The amount and type of provided gifts is discussed individually. This means providing products of at least EUR 1.300,00

The amount and type of provided gifts is discussed individually. This means providing products of at least.

* this option is limited by an individual deadline



Polya Polyakova,



Margarita Mitrofanova, radio and TV presenter, music journalist



Elena Biryukova, theater and film actress

All prices include Russian VAT



Ul. Timura Frunze, h. 3, b. 1. 119021 Moscow, Russia; tel. +7 495 955 91 99: cpm@expo-fusion.ru

Company stamp and legally binding signature

REPLY BY FAX OR BY E-MAIL DEADLINE	QUEST Stand No.	
Fashion Consulting Group	Company name	
+ Group	Address -	
125009 Moscow Malyi Gnezdnikovski 4	-	
http://fashionconsulting.ru		
CONTACT:	Contact -	
Viktor Malygin	Phone -	
+7 (495) 955 91 99 #614 E-Mail: viktor@fashionconsulting.ru		
L-Iviali. Viktor & Iashilohoonsulting.ru	F-Mail -	

Fashion Consulting Group is a leading consulting agency in Russia that provides services for the development, support and reorganization of the fashion business, conducts fashion market research and organizes education for fashion professionals.

On http://fcg.online, we have collected online courses, webinars, checklists and presentations on the hottest industry topics:

- Online visual merchandising;
- Assortment strategies;
- Social media promotion;
- E-commerce;
- Client Service.

For CPM exhibitors we made a 15% discount on all online courses and webinars using the promo code: CPM2024.

Fashion is a business, study it with FCG.ONLINE!

This service is provided by Fashion Consulting Group on its own responsibility.

Stand No.

Please complete and return to:

Organizer:

EXPO FUSION LLC Timura Frunze st., 3, bld. 1 119021 Moscow, Russia

CONTACT:

Elena Oberemova

+7 (495) 955 91 99 # 502

E-Mail: OberemovaE@expo-fusion.ru

Company name	

Address

Contact

Phone _

E-Mail _

PRESS AND PUBLIC RELATIONS

In the CPM press center, representatives of Russian and foreign media are invited to:

- · Releases and photo materials covering all aspects of CPM Collection Première Moscow
- · Information about other exhibitions
- · Promotional brochures of the exhibitors
- · Brochures of sponsors and partners of the exhibition



Stand No.



CONTACT: Elena Konovalova

+7 (909) 685 06 31 E-Mail: ek@expodat.com

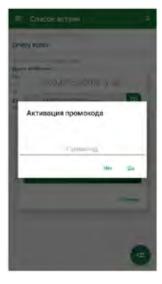
Company		_
Address		_
		_
Contact		_
Phone	 Fax	_
E-Mail		

SERVICE APPLICATION

REGISTRATION OF MEETINGS AT THE EVENT

LeadER EXPO mobile application:

- Contactless visitors registration
- Fast target identification and contact segmentation
- Processing and analysis of meeting results
- Analytics based on the results of the personal work of managers
- Analytics according to the results of participation



Add a meeting and choose a method of data collection



or read the barcode on the badge / invitation



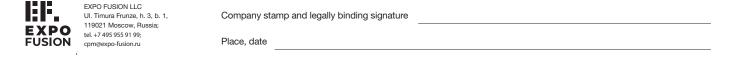
Registration data of the visitor immediately on the screen

EXPODATA provides this service and is fully responsible for it.

REPLY BY FAX OR BY E-MAIL	DEADLINE: UPON RE	QUEST Stand No.
Please complete and return to: Organizer: EXPO FUSION LLC Timura Frunze st., 3, bld. 1 119021 Moscow, Russia CONTACT: Elena Oberemova +7 (495) 955 91 99 # 502 E-Mail: OberemovaE@expo-fusion.ru	Contact Phone _	
ADVERTISING ON LED PANELS	OF THE EXPOCENTE	RE
REPORTANGED WAS ASSESSED.	of pavilion 7 (media faca 15 sec – EUR 500,00 30 sec – EUR 870,00 60 sec – EUR 1.600,00	
Deptember 1980 in the state of	(hall 7) 15 sec – EUR 400,00 30 sec – EUR 665,00 60 sec – EUR 1.155,00	ne LED screen 4 x 2 m pavilion 7
The state of the s	(hall 1) 15 sec - EUR 580,00 30 sec - EUR 1010,00 60 sec - EUR 1.600,00	LED screen 7.7 x 4.6 m, pavilion 2

m

All prices include Russian VAT



► Technical requirements for video files

REPLY BY FAX OR BY E-MAIL DE	Stand No.	
Please complete and return to:	Company name	
Organizer: EXPO FUSION LLC Timura Frunze st., 3, bld. 1 119021 Moscow, Russia	Address	
CONTACT:	Contact	
Elena Oberemova +7 (495) 955 91 99 # 502	Phone	
E-Mail: OberemovaE@expo-fusion.ru	E-Mail	

ADVERTISING ON LED PYLONS AT THE EXPOCENTRE

Video advertising on the LED pylons of Pavilion No.8 during the exhibition running period from 10:00 to 18:00 (excluding the mounting/dismantling periods).	3)
Left pylon	
Right pylon	
15 sec – EUR 175,00*	
30 sec – EUR 280,00*	
60 sec – EUR 690,00*	
The production of a promotional video	► Technical requirements for video files

* - Price for one pylon

is not included in the price.

All prices include Russian VAT



Company stamp and legally binding signature

Stand No.

Please complete and return to:

Organizer:

EXPO FUSION LLC Timura Frunze st., 3, bld. 1 119021 Moscow, Russia

CONTACT:

Elena Oberemova

+7 (495) 955 91 99 # 502

E-Mail: OberemovaE@expo-fusion.ru

Company	name	
---------	------	--

Address _____

Contact _____

Phone ____

E-Mail ____

DEMONSTRATION OF ADVERTISING AND INFORMATION MATERIALS ON THE SCREENS OF PAYMENT TERMINALS

The demonstration is conducted during the entire period of the exhibition, from 10:00 to 18:00. Running time is 10 seconds, 600 impressions (1 impression per minute) per day.

10 sec – EUR 220,00

The production of a promotional video is not included in the price.



► Technical requirements for video files

All prices include Russian VAT



Company stamp and legally binding signature

Place, date

REPLY BY FAX OR BY E-MAIL DEADLINE	UPON REQUES	Stand No.
Please complete and return to:	Company name	
Organizer: EXPO FUSION LLC Timura Frunze st., 3, bld. 1 119021 Moscow, Russia	Address	
CONTACT:	Contact	
Elena Oberemova +7 (495) 955 91 99 # 502	Phone	
E-Mail: OberemovaE@expo-fusion.ru	E-Mail	
VIDEO ADVERTISING ON PLASMA PANEL	3	
Plasma panels are located in all exhibition halls – in place	s accessible to the la	rgest number of exhibition visitors.
Possible number of impressions at each point per day –	50, 100, 150, 200.	
Group of Pavilion No. 7, Hall 7 (Registration Zone of West Entrance): 4 synchronized plasms panels during the exhibition running period from 10:00 to 18:00 (excluding the mounting/dismantling periods). 15 sec - EUR 461,00 30 sec - EUR 720,00 60 sec - EUR 1.253,00		THE THE PARTY OF T
Group of Pavilion No.1: 7 synchronized plasma panels during	► Ted	chnical requirements for video files
the exhibition running period from 10:00 to 18: (excluding the mounting/dismantling periods).	00	
15 sec – EUR 461,00		
30 sec – EUR 720,00		
60 sec - EUR 1.253,00		
The production of a promotional video is not included in the price.		

EXPO FUSION LLC
UI. Timura Frunze, h. 3, b. 1,
119021 Moscow, Russia;
tel. +7 495 955 91 99;
cpm@expo-fusion.ru

All prices include Russian VAT

Company stamp and legally binding signature

Place, date

We are glad to inform you, that we have several partnerships with hotels in the city center of Moscow.

Special rates are offered to our exhibitors and visitors. To know more about our partner hotels and their rates please click the button below.

